

CURRICULUM VITAE

1. Family name: MILICIC
2. First names: IVO
3. Date of birth: 04/03/1972
4. Nationality: Croatian
5. Civil status: Married

6. EDUCATION:

Degree(s) or Diploma(s) obtained:

- 1) YBDSA, UK Yacht Brokers, Designers and Surveyors Association: in process of obtaining the license of the Accredited Marine Surveyor
- 2) Croatian Ministry of Maritime Affairs, transport and Communications: Yacht Master License, category A, up to 100 GT
- 3) Ministry of Justice, Croatian Court: Accredited Marine Surveyor
- 4) University of Zagreb: Graduated Naval Architect, M. Sc. Naval Architect

7. LANGUAGE SKILLS: Indicate competence on a scale of 1 to 5 (1 - excellent; 5 - basic)

(Language)	(Reading)	(Speaking)	(Writing)
Croatian:	1	1	1
English:	1	1	1
Slovenian:	2	3	3
French:	4	4	4

8. MEMBERSHIP OF PROFESSIONAL BODIES:

- Croatian Accredited Court Expert Witnesses & Surveyors;
- Croatian Sailing Association;

9. OTHER SKILLS:

Knowledge of major computer packages for ship design and project management process: AutoCAD, MS Office, MaxSurf, Rhinoceros, Microsoft Project, Corel Draw, MathCAD, PowerPoint, Adobe PhotoShop etc.

10. PRESENT POSITION:

Director / Chief Designer

11. YEARS WITHIN THE FIRM:

4 years and 10 months

12. KEY QUALIFICATIONS:

- extensive experience in passenger ship and mega yacht project management, construction and design process (more than 12 refit projects and 2 conversion projects as Project Manager, 2 projects as Consultant or supervisory expert, 3 projects as Chief Designer etc.)
- proven knowledge in providing CE documentation for yachts up to 24 meters
- in-depth working experience in project preparation (design, calculation, tender documentation); implementation (day-to-day management) and supervision (reporting to investors, officials or classification societies)
- broad knowledge of corporate management and production process in Croatian and Slovenian shipyards
- deep knowledge of the Croatian and EU shipbuilding industry (key players, regulations, market, trends, privatization process)
- experience in financial documentation and business plan projections (quantifying production capacities, no. of employees, supply levels, safety and environmental compliance etc) for shipyards
- strong experience in setting integrated software solution covering sales, production and project management in shipyards

13. SPECIFIC EXPERIENCE IN THE REGION:

(Country) (Date from - Date to)
Croatia: June 1999 - present
Germany-Netherlands Dec.2000-Feb. 2001
Slovenia 2002-June 2003

14. PROFESSIONAL EXPERIENCE

(Date from - Date to) (Location) (Company) (Position) (Description)

- Sept.06-present; Zagreb/ Split (Croatia); Water Line LTD.; Chief Designer; Chief Designer and Naval Architect for 73 m passenger ship (luxury cruiser)
- 2004-2006; Trogir (Croatia); Water Line LTD.; Chief Designer and Project Manager; Conversion of 54 m passenger ship into a luxury motor yacht (Seagull II).
- 2004; Zagreb (Croatia); Water Line LTD.; Consultant; Feasibility study of investments in Vranjic Shipyard (together with restructuring business plan and projections)
- 2004; Sibenik (Croatia); Water Line LTD.; Consultant; Feasibility study of investments in Sibenik Shipyard (together with restructuring business plan and projections)
- 2003; Pula (Croatia); Water Line LTD.; Consultant; Company due diligence of Heli shipyard for potential buyer
- 2003; Zagreb (Croatia); Water Line LTD.; Consultant; Study how to create the business environment to develop small and middle size shipyards in Croatia (presented in the Ministry of Economy to Deputy Minister)
- 2002-2003; Izola (Slovenia); Water Line LTD.; Consultant; Implementation of ISO in Shipyard Izola d.d. (General processes, Project Management & Sales Process, Production Process)
- 2002-2003; Izola (Slovenia); Water Line LTD.; Project Manager; MY Prometej (Conversion of 45 m tug boat to a mega yacht, construction)
- 2002-2003; Izola (Slovenia); Water Line LTD.; Consultant; Long term strategy of Izola Shipyard, in light of the business refocusing from refits of commercial ships to new build and refits of mega-yachts and passenger ships
- 2002; Izola (Slovenia); Water Line LTD.; Technical Consultant; Conversion & total refit of 40 m passenger catamaran to a luxury yacht "Sarha"
- Dec.2000-Feb. 2001; Rotterdam / Dusseldorf; Heli d.d.; Project Manager; Organizing S/Y "Dat Helja" (35 m) for Boat Show Düsseldorf 2001 (transport to Rotterdam and preparing the yacht for the Düsseldorf boat show)
- 1999-2002; Pula (Croatia); Heli d.d.; Production Manager / Project Manager;
 - a) Manager for development of cost management software;
 - b) Managing shipyard production (Planning, Negotiation, Supervision& Coordination of works, Cost management, After sales services)
 - c) Managing refit or conversion projects of more than 12 luxury mega-yachts (Bidding for the tender, Calculations, Coordination of all involved parties, Purchasing, Change Proposals, Cost Control, After Sales)
 - d) Engineering for Heavy Transport (Calculations & Transport Management of boats, masts, heavy sections)

1999 Rijeka (Croatia); Shipyard Viktor Lenac d.d.; Project Manager Assistant; Assistance in managing conversions (Commercial ships & off shore platforms)

1990-1999 Croatia, Skipper on charter yachts

15. OTHER RELEVANT INFORMATION

REFIT Volume eight - 2007 (Boat International Publication), Seagull II, (referring to conversion of passenger ship) pg. 94-103

Yachts Adriatic Magazine: (Jan, 2007), "Project Management-Building and Reconstruction of Mega Yachts, article, pg.142-145

Boat International (June 2006), Seagull I, (referring to conversion of 54 meter passenger ship into mega yacht), pg.98-107

Boat Professional (April-May 2006), "From Small Ship to Large Yacht" pg.19

Number of professional articles and interviews in the Croatian specialized publications and magazines